



Focusing in on the German Retail Property Market

Date: Thursday 29 April 2010
Time: 16:30 – 17:00 Registration
17:00 – 18:15 Presentation / Panel discussion
Followed by Networking Reception
Venue: Eurohypo AG, Helfmann-Park 5, 65760 Eschborn, Germany

CMSA-Europe would like to invite market participants to join us as we focus in on the German Retail Property Market. Industry experts will discuss their views and present informative statistics which will be educational and insightful. The Seminar will be of interest to seasoned players, direct property investors, debt investors and service providers, as well as new participants planning to enter the European commercial real estate capital finance markets.

Discussion points include:

- Performance & trends in the European Retail Property sector
- Lending activity, preferences and experiences with restructurings of retail property financing in securitisation structures.
- Terms of new/extended leases
- Competition among retailers
- Pro-active asset management
- Reporting requirements

Moderator: Volker Oehls, Director Asset Management, Situs Global Servicing GmbH
Speakers: Lothar Steiner, Senior Analyst in Real Estate Appraisal and Consulting, Eurohypo AG
Dr Benedikt Kiesel, Managing Director, Eurohypo AG
Marcel Fuhr, Managing Director, Prime Property Management GmbH

Presentation/discussion will be in English.

Feedback from delegates that have attended educational seminars:

"A very interesting presentation with comprehensive explanations"

"Very informative and helpful seminar to understand the industry better"

"A great opportunity to network at all levels, key for people who are new to the market"

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REGISTRATION FORM

Focusing in on the German Retail Property Market

Thursday 29 April

Registration will **CLOSE Thursday 22 April**

After this date **ONLY WALK-IN REGISTRATIONS WILL BE ACCEPTED**

PLEASE PRINT CLEARLY: All information is required. Please submit a **separate form** for each delegate.

Last Name:		First Name:	
Job Title		First Name for name badge:	
Company:			
Address:			Postcode:
Phone:		Fax:	
Email:			

FEES: Please tick to indicate:-

Register before **Thursday 22 April** **CMSA-Europe Members £70**
 Non Members £135

Walk-in Registration: **CMSA-Europe Members £95**
 Non Members £160

Credit Card: Fax the completed registration form to: +44 (0)20 7073 2770 or email to Hannah Liebing hliebing@cmsaglobal.org

Cheque: Please make payable to CMSA-Europe and post the completed registration form to:- CMSA-Europe, Token House, 12 Tokenhouse Yard, London, EC2R 7AS
Please mark clearly for the attention of Hannah Liebing.

Please tick appropriate payment method:

- Payment by cheque enclosed
 I authorise CMSA-Europe to charge my credit card:

Please select card type:	<input type="checkbox"/> Visa®	<input type="checkbox"/> MasterCard®	<input type="checkbox"/> Maestro®	<input type="checkbox"/> American Express®
Credit Card Number:			Expiration Date:	
Security Number:		Signature as it appears on the card:		
Cardholder name (as it appears on the card):				

Please note: Registrations are nonrefundable. If a registrant is unable to attend, same firm substitutions are accepted, these are not transferable externally

If you have any questions regarding this event, please contact: **Hannah Liebing**, on +44 (0)20 7073 2815 or hliebing@cmsaglobal.org