



Commercial Real Estate Finance Council  
EUROPE™

## AFTER WORK SEMINAR INVITATION

WEDNESDAY 6 JULY 2011

### The Current Lending Landscape for Commercial Real Estate Debt Finance in Europe

**Date:**

Wednesday  
6 July 2011

The current lending landscape for Commercial Real Estate Debt Finance in Europe is a key question on the minds of many. Join market participants in early July as they give their views.

**Venue location:**

Allen & Overy LLP  
One Bishops Square  
London E1 6AD

This session will focus on the following:-

- Who is providing the senior financing in the current market?
- What is the current market for covered bond lending?
- What happens if you need more leverage? What are your options?
- What about mezz lending and A/Bs?

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**Schedule:**

17:30 – 18:00 Registration  
18:00 – 19:15 Panel discussion

*Followed by a Networking Reception*

This key seminar will be moderated by Mark O'Neill, Partner, Allen & Overy LLP.

**Panelists:**

Heath Forusz, Director - Head of CRE European Capital Markets, Deutsche Bank  
Mike Acratopulo, Head of UK Origination, Eurohypo AG  
Michael Zerda, Director - Special Situations, LaSalle Investment Management

ur After Work Seminar Series in 2011. Sponsorship of these events is limited to enable greater exposure for sponsors.

Contact Carol Wilkie [cwilkie@eu.crefc.org](mailto:cwilkie@eu.crefc.org) or at +44 (0) 20 7073 2771

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# REGISTRATION FORM

## The Current Lending Landscape for Commercial Real Estate Debt Finance in Europe

**Registration will CLOSE Friday 1 July**

**After this date ONLY WALK-IN REGISTRATIONS WILL BE ACCEPTED**

**PLEASE PRINT CLEARLY:** All information is required. Please submit a **separate form** for each delegate.

<i>Last Name:</i>		<i>First Name:</i>	
<i>Job Title</i>		<i>First Name for name badge:</i>	
<i>Company:</i>			
<i>Address:</i>			<i>Postcode:</i>
<i>Phone:</i>		<i>Fax:</i>	
<i>Email:</i>			

**FEES: Please tick to indicate:-**

Register before

- Friday 1 July:**
- CRE Finance Council® Europe Members £80
  - Non Members £145

- Walk-in Registration:
- CRE Finance Council® Europe Members £105
  - Non Members £170

}

**VAT will be charged @ 20%**

**Credit Card:** Fax the completed registration form to: +44 (0)20 7073 2770

**Cheque:** Please make payable to CRE Finance Council Europe and post the completed registration form to:-  
CRE Finance Council Europe, Token House, 12 Tokenhouse Yard, London EC2R 7AS  
**Please mark clearly for the attention of Hannah Liebing.**

*Please tick appropriate payment method:*

- Payment by cheque enclosed
- I authorise CRE Finance Council® Europe to charge my credit card:**

<i>Please select card type:</i>	<input type="checkbox"/> Visa®	<input type="checkbox"/> MasterCard®	<input type="checkbox"/> Maestro®	<input type="checkbox"/> American Express®
<i>Credit Card Number:</i>			<i>Expiration Date:</i>	
<i>Security Number:</i>		<i>Signature as it appears on the card:</i>		

**\*Please note: Registrations are nonrefundable. If a registrant is unable to attend, same firm substitutions are accepted, these are not transferable externally\***

*If you have any questions regarding this event, please contact:*  
**Hannah Liebing**, on +44 (0)20 7073 2815 or [hliebing@eu.crefc.org](mailto:hliebing@eu.crefc.org)