

MORNING SEMINAR INVITATION

FRIDAY 18 FEBRUARY 2011

Tipping the balance: how can securitisation investors borrow balance sheet strategies?

Date:

Friday

18 February 2011

Venue:

Berwin Leighton Paisner LLP

Adelaide House

London Bridge

London EC4R 9HA

Sponsored by



We are pleased to announce that our second educational seminar this year will address how securitisation investors can borrow balance sheet strategies.

Topics that will be addressed include:-

- What are the options available to a servicer/special servicer when faced with an underperforming loan and do those differ from those available to a balance sheet lender?
- Is the common perception that restructuring a balance sheet loan is quicker and more flexible than a CMBS loan?
- To what extent are CMBS borrowers affected by matters outside of their control in terms of the particular securitisation pool in which their loan sits and the relevant underlying documents for that securitisation?
- What external market factors may determine the actions to be taken by both balance sheet lenders and servicers/special servicers?

Schedule:

08:00 – 08:30 - Networking Breakfast / Registration

08:30 – 09:45 - Presentation / Panel discussion

This key seminar will be moderated by **Eleanor Hunwicks**, Partner, Berwin Leighton Paisner LLP

Panelists:

Christopher Lees, Vice President, Brookland Partners LLP

Amanda Little, Director, Hatfield Philips International

Peter Welborn, Partner, Corporate Recovery, Knight Frank LLP

Richard Croft, CEO, M7 Real Estate

Paul Crawford, The Royal Bank of Scotland

Solveig Loretz, Managing Director, Solo & Partners Ltd

Consider sponsoring our Seminar Series in 2011.
Contact Carol Wilkie cwilkie@eu.crefc.org or at +44 (0) 20 7073 2771



REGISTRATION FORM

Tipping the balance: how can securitisation investors borrow balance sheet strategies?

Registration will CLOSE Tuesday 15 February

After this date ONLY WALK-IN REGISTRATIONS WILL BE ACCEPTED

PLEASE PRINT CLEARLY: All information is required. Please submit a **separate form** for each delegate.

<i>Last Name:</i>		<i>First Name:</i>	
<i>Job Title</i>		<i>First Name for name badge:</i>	
<i>Company:</i>			
<i>Address:</i>			<i>Postcode:</i>
<i>Phone:</i>		<i>Fax:</i>	
<i>Email:</i>			

FEES: Please tick to indicate:-

Register before

Tuesday 15 February: **CRE Finance Council® Europe Members £80**
 Non Members £145

Walk-in Registration: **CRE Finance Council® Europe Members £105**
 Non Members £170

}

VAT will be charged @ 20%

Credit Card: Fax the completed registration form to: +44 (0)20 7073 2770

Cheque: Please make payable to CRE Finance Council Europe and post the completed registration form to:-
 CRE Finance Council Europe, Token House, 12 Tokenhouse Yard, London EC2R 7AS
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<i>Credit Card Number:</i>			<i>Expiration Date:</i>	
<i>Security Number:</i>		<i>Signature as it appears on the card:</i>		

Please note: Registrations are nonrefundable. If a registrant is unable to attend, same firm substitutions are accepted, these are not transferable externally

If you have any questions regarding this event, please contact:
Hannah Liebing, on +44 (0)20 7073 2815 or hliebing@eu.crefc.org